EDIT 1.1 BELOW TO MEET YOUR PROJECT’S REQUIRED PARTNERING LEVEL.

SECTION 01 31 33

PARTNERING REQUIREMENTS

1. GENERAL
	1. PARTNERING LEVEL
		1. This Project shall incorporate the required partnering elements for **Partnering Level X**.
	2. SUMMARY
		1. This Document specifies the requirements for establishing a collaborative partnering process. The partnering process will assist the City, Contractor and Architect or Engineer to develop a collaborative environment so that communication, coordination, and cooperation are the norm, and to encourage resolution of conflicts at the lowest responsible management level.
		2. The partnering process is not intended to have any legal significance or to be construed as denoting a legal relationship of agency, partnership, or joint venture between the City and Contractor.

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* + 1. This specification does not supersede or modify any other provisions of the Contract, nor does it reduce or change the respective rights and duties of the City and Contractor under the Contract, or supersede contractual procedures for the resolution of disputes.
		2. The “San Francisco Partnering Field Guide” current at the time of bid is available to the project team as a reference. This guide provides structure, context and clarity to the partnering process requirements. The guide is available at the City’s Partnering Program website [www.sfpartnering.com](http://www.sfpartnering.com).
	1. DEFINITIONS
		1. Refer to the San Francisco Partnering Field Guide Appendix B for a full glossary of terms.
		2. **Alternative Dispute Resolution (ADR)**: Alternative Dispute Resolution (ADR) is a multi-tiered set of processes used in construction to resolve issues and avoid claims and litigation. Ideally, project teams are expected to use all team-controlled methods (direct negotiation, Issue Resolution Ladder (IRL) and other methods of collaborative partnering) to solve all potential project issues. However, if a team remains at impasse after elevating through the IRL, they are encouraged to use an ADR process such as Facilitated Issue Resolution (FIR), or if applicable, a Dispute Review Advisor (DRA) or Dispute Review Board (DRB) in an effort to resolve the issue and avoid claims prior to project completion.
		3. **Partnering Charter ("Charter"):** The charter is the guiding focus for the project team. It documents the team’s vision and commitment to work openly and cooperatively together toward mutual success during the life of the project. The charter helps to maintain accountability and clarity of agreements made and allows for broader communication of the team’s distinct goals and partnering process. The partnering charter includes the following elements:
			1. Mutual goals
			2. Partnering maintenance plan
			3. Dispute resolution plan with Issue Resolution Ladder
			4. Team commitment statement and signatures
		4. **Collaborative Partnering:** A structured and scalable process made up of elements that develop and grow a culture (value system) of trust among the parties of a construction contract. Together, the combination of elements, including the partnering charter, executive sponsorship, partnering meetings, accountability tools for the project team (Scorecards), and facilitator, if employed, create a collaborative atmosphere on each project.
		5. **Core Team Partnering:** The project team members who are a part of the project for its duration, including the following (not in order of hierarchy):

|  |  |
| --- | --- |
| **City:** | **Contractor:** |
| Resident Engineer | Superintendent |
| Project Manager | Project Executive |
| Construction Manager | Jobsite Supervisor |
| Engineer, Architect | Project Manager |
| Division Manager | Project Engineer  |
| Construction Engineer | Subcontractors  |
| Inspectors | Key suppliers |
| Client Department representative | Senior Management (e.g. Area Manager, Operations Manager, VP, President, Owner) |
| Critical third parties: stakeholders, other agencies, utilities, etc., or anyone who could potentially stop or delay the project. |

* + 1. **Executive Partnering Team:** The senior leaders of the City and Contractor who may form a project board of directors and are charged with steering the project to success.
		2. **Executive Sponsorship:** Commitment to, and support of, the partnering process from the senior most levels of the City and Contractor organizations.
		3. **External Facilitator:** The mutually agreed upon experienced professional neutral partnering facilitator whose profession is providing partnering services for construction projects.
		4. **Facilitated Issue Resolution:** An optional, mediation-like Alternative Dispute Resolution process where the external facilitator (or a mutually-selected professional neutral with knowledge of construction) can be used by the team to resolve specific construction disputes. The team will decide during the kick-off partnering workshop whether they will include the Facilitated Issue Resolution (FIR) process for that project. If they elect to use FIR, they will include it as the bottom rung of the Issue Resolution Ladder. If a team elects to use the FIR process for an issue that has become a Notice of Potential Claim (NOPC), it will add up to twenty (20) additional days to resolve it.
		5. **Field-Level Decision Making:**  Decisions made by those who are running the day-to-day work in the field – this is typically the inspector or resident engineer.
		6. **Internal Facilitator**: A trained employee or representative of the City who provides partnering facilitation services for Level 1, 2, or 3 projects.
		7. **Issue Resolution Ladder (IRL):** A stepped process that formalizes the negotiation between the parties of a construction project. While actual titles may differ, the intent of this ladder is to provide a process that elevates issues up the chain of command between the parties involved in an issue. The objective is to resolve issues at the lowest practical level and to not allow individual project issues to disrupt project momentum. When an issue is escalated one level, it is expected that a special meeting focusing on the negotiated settlement for that issue will be called with the goal of settling as quickly as possible. A sample issue resolution ladder (IRL) is shown below. The IRL will be developed during the kick-off partnering workshop or pre-construction meeting.

|  |  |
| --- | --- |
| **Project Alternative Dispute Resolution (ADR**) | **Issue Resolution Ladder** |
| **Team Level** | **Awarding City Department** | **Contractor** | **Time to Elevate** |
| I | Inspector or Resident Engineer | Foreman/ Superintendent | 1 day |
| II | Project Manager  | Project Manager | 1 week |
| IIII | Program Manager | Area Manager | 1 week |
| IV | Division Manager | Operations Manager | 2 weeks |
| V | Deputy Department Director | Owner; President | 1 week |
| FIR | \*Facilitated Issue Resolution(Team will add up to 20 additional days to the NOPC process to resolve the issue) |

* + 1. **Kick-off Partnering Workshop:** The initial partnering session where the team develops their partnering charter and officially starts the partnering process.
		2. **Multi-Tiered Partnering** (Executive - Core Team - Stakeholder): Partnering workshops can be divided into multiple sessions, including an executive session, core team session and stakeholder session. For very large projects, a best practice is to use the executive team as a project board of directors who provide vision and steer the project. The core team is the central group of key individuals who are on the project throughout the duration. The stakeholder team is made up of end-users, maintainers or third parties who can influence the outcome of the project.
		3. **Partnering Level**: The desired level of engagement in the partnering process may vary depending on a contract's size, complexity, location or other risk factor. If a project encounters any of the following risk factors, the City may consider adjusting the partnering process to the appropriate level.

The Citywide Partnering Matrix

| **Level** | **Estimated Construction Amount** | **Complexity** | **Political Significance** | **Relationships** | **Partnering Process** |
| --- | --- | --- | --- | --- | --- |
| **5** | $100 million + | Highly technical and complex design & construction | High visibility/ oversight; significant strategic project | New project relationships; high potential for conflict (strained relationship, previous litigation, or high probability of claims) | **Required:**6 Sessions/yr. and 12 Surveys/yr.External Facilitator**Recommended:** 12 Sessions/yr., 12 Surveys/yr. |
| **4** | $30 - $100 million | High complexity with schedule constraints, uncommon materials, etc. | Probable stakeholder and community interest or involvement | New contractors or CM, new subs | **Required:** 6 Sessions/yr. and 6 Surveys/yr.External Facilitator **Recommended:**12 Surveys/yr. |
| **3** | $10 - $30 million | Increased complexity | Likely, depending on the location and other project characteristics | Established relationships; new CM, subs, or other key stakeholders | **Required:** 4 Sessions/yr. and 4 Surveys/yr.Internal or External Facilitator |
| **2** | $2 - $10 million | Standard complexity | Unlikely, unless in a place of importance | Established relationships; new subs, new stakeholders | **Required:** Minimum 2 SessionsInternal or External Facilitator |
| **1** | $600,000 - $2,000,000 | Low level complexity | Unlikely, unless in a place of importance | Established relationships; new subs, new stakeholders | **Required:** Create IRL**Recommended:** Minimum 2 Sessions (Level 2) |

* + 1. **Partnering Maintenance Plan:** An element of the partnering charter, the partnering maintenance plan describes the frequency of follow-up partnering sessions (including the close-out/lessons learned session) and the use and frequency of project scorecards.
		2. **Partnering Sessions:** Formalized meetings (workshops) focused on developing a collaborative culture among the Project Team. Teams use these meetings to, among other tasks, set project goals, define project commitments and attend joint training sessions.
		3. **Project Scorecards:** An accountability tool that allows project teams to measure how well they are following through on commitments made to one another. Typically, the scorecard is a confidential survey prepared and submitted to the team by the partnering facilitator. The facilitator then compiles the responses into a report which is then sent out to the project team for review.
		4. **Project Stakeholders:** Any person or entity that has a stake in the outcome of a construction project. Examples include the end users, neighbors, vendors, special interest groups, those who must maintain the facility, those providing funding, and those who own one or more of the systems.
		5. **Project Team:** Key members from the City and Contractor organizations responsible for the management, implementation, and execution of the project, who will participate in the partnering process.
		6. **Self-Directed Partnering:** The project team leads itself through all of the collaborative partnering elements.
		7. **Special Task Force:** A subset of the project team that is assigned to take on a particular issue or opportunity for the good of the overall project.
		8. **Stakeholder Team** (in Multi-tiered Partnering): Those individuals who have a stake in the outcome of a construction project.
		9. **Stakeholder on-boarding/off-boarding**: As a project progresses, various systems and processes will be the focus. Stakeholders will participate when the systems or processes they are involved with are the focus. The stakeholders will step back when that system or process is no longer the focus. This on-boarding and off-boarding may occur throughout the duration of the contract.
		10. **Subcontractor on-boarding/off-boarding**: At the various stages of construction, key subcontractors (trades) determined by City and Contractor will roll in and roll out as their work begins and is completed.
		11. **Third-Party Facilitator Agreement**: An agreement, appended to this specification, to which the external facilitator, the City and the Contractor are parties, and which establishes a budget for fees and expenses of the facilitator, workshop site costs, if any, and the terms of the facilitator’s role for the project consistent with the requirements of this specification.
	1. PURPOSE/GOALS
		1. The goals of project partnering are to:
			1. Use early and regular communication with involved parties;
			2. Establish and maintain a relationship of shared trust, equity and commitment;
			3. Identify, quantify, and support attainment of mutual goals;
			4. Develop strategies for using risk management concepts and identify potential project efficiencies;
			5. Implement timely communication and decision-making;
			6. Resolve potential problems at the lowest possible level to avoid negative impacts;
			7. Hold periodic partnering sessions and workshops throughout the life of the project to maintain the benefits of a partnered relationship;
			8. Establish periodic joint evaluations of the partnering process and attainment of mutual goals.
	2. COSTS
		1. The fees and expenses of the facilitator and workshop site costs, if any, shall be paid for by the City as set forth in the third-party agreement.
		2. Each project will have an allowance amount based on its partnering level. The allowance will cover both the City and contractor’s portion of the partnering costs. The Contractor shall pay the invoices of the facilitator and/or workshop site costs after approval by both parties. Upon receipt of satisfactory evidence of payment of facilitator invoices by the Contractor, the City will then reimburse the Contractor for such invoices from a fixed cash allowance included as a bid item in the bid prices. No mark-up, overhead or other fees shall be added to the partnering costs. If the total cost of the partnering differs from the allowance amount, the contract sum shall be adjusted by change order for the difference between the actual cost and the amount included in the bid, as an additional amount due the Contractor or a credit to the City, as appropriate. If the Contractor fails or refuses to pay the facilitator invoices, the City may pay such invoices and deduct the Contractor’s portion from any amount that is due or may become due under the contract.
		3. With the exception of the facilitator’s fees and workshop site costs described in subparagraph A above, all costs associated with the partnering workshops and sessions, partnering evaluation surveys, or partnering skills trainings are deemed to be included in the bid prices.
1. PRODUCTS (Not Used)
2. EXECUTION
	1. PARTNERING Initiation
		1. The City Representative, after award of Contract but in no case longer than 30 days following Notice to Proceed, shall send the Contractor a written invitation to enter into a partnering relationship. If an external facilitator will be retained, the City and Contractor shall cooperatively and in good faith select the facilitator as specified in subparagraph 3.3 below.
	2. PARTNERING ELEMENTS
		1. The partnering levels are based on the Citywide Partnering Matrix (See 1.3 Article O) The desired level of engagement in the partnering process will vary depending on the contract's size, complexity, location or other risk factors. If a project encounters any of the following risk factors, the City may consider adjusting the partnering process to the appropriate level.
		2. For Level 1 Projects:
			1. The team may self-direct partnering or retain an internal or an external facilitator.
			2. **Self-Directed Partnering:** Teams electing to self-direct the partnering process shall develop the Issue Resolution Ladder during the pre-construction meeting.

(a)During the pre-construction meeting, the team is encouraged to mutually develop the core project goals, including: schedule, budget, quality, and safety. The team is encouraged to create a team commitment statement and signatures.

3. **Internal or External Facilitator**. If the City and Contractor elect to hire an external facilitator, they will do so according to the process listed in subparagraph 3.3 below. They will follow the required partnering elements listed for Level 2 Projects.

B. For Level 2 Projects, the required partnering elements are:

* + - 1. **Internal or External Facilitator**. The City and Contractor shall retain either an internal or external facilitator according to the process listed in subparagraph 3.3 below for the partnering sessions or workshops. The Facilitator shall be mutually agreed to by the City and Contractor.
			2. **Kick-off Partnering Workshop**. The City, Contractor, and facilitator if any, shall meet to mutually develop a strategy for a successful partnering process and create their initial partnering charter.
			3. **Partnering Charter and/or mission statement.** The City and Contractor shall agree to create a partnering charter that includes:
				1. Mutual goals, including core project goals that relate to project schedule, budget, quality, and safety, and possibly project-specific goals and mutually-supported individual goals.
				2. Partnering maintenance and close-out plan, including partnering session attendees and frequency of meetings.
				3. Dispute resolution plan that includes an Issue Resolution Ladder.
				4. Team commitment statement and signatures.
			4. **Minimum Two Partnering Workshops or Sessions** (including kick-off workshop). The partnering team may participate in additional workshops or sessions during the life of the project they mutually agree is necessary and appropriate.
			5. **Executive Sponsorship**. Commitment to, and support of, the partnering process from the senior most levels of the City and Contractor organizations.

6. **Issue** **Resolution Ladder**. The City and Contractor shall mutually develop a project resolution ladder.

* + 1. For Level 3 Projects add the following elements:
			1. **Internal or External Facilitator**. City and Contractor shall retain either an internal facilitator or an external l facilitator according to the process listed in subparagraph 3.3 below for the partnering meetings or workshops. The facilitator shall be mutually agreed to by the City and Contractor.
			2. **Minimum Quarterly Partnering Workshops or Sessions** (including kick-off workshop). The partnering team may participate in additional workshops or sessions during the life of the project as needed.
			3. **Minimum Quarterly Project Scorecards**. City and Contractor shall participate in periodic partnering evaluation surveys to measure progress on mutual goals and short-term key issues as they arise.
			4. **Key Subcontractor On-Boarding/Off-Boarding**. Key subcontractors will be invited to participate in the partnering sessions as necessary as determined by City and Contractor as their participation in the project work becomes relevant.
		2. For Level 4 Projects add the following elements:
			1. **Professional Neutral Facilitator for Kick-off and Bi-Monthly Partnering Sessions**. City and Contractor will retain an external facilitator according to the process listed in subparagraph 3.3 below for the kick-off partnering workshop and bi-monthly partnering meetings. Additional meetings, workshops, or sessions may be facilitated by mutual agreement.
			2. **Bi-Monthly Partnering Sessions**. The partnering team shall convene partnering sessions at least every two months throughout the duration of contract.
			3. **Bi-Monthly Project Scorecards**. City and Contractor shall participate in partnering evaluation surveys at least every two months (monthly recommended).
		3. For Level 5 Projects add the following elements:
			1. **Bi-Monthly Partnering Sessions**. The project team will hold professionally facilitated partnering sessions a minimum of every two months (monthly recommended) throughout the duration of the project.
			2. **Multi-tiered Partnering (Executive – Core Team – Stakeholder)**. Partnering team will divide into smaller groups and convene multiple sessions including an executive Session, core team session and stakeholder session.
			3. **Monthly Project Scorecards**. City and Contractor shall participate in monthly partnering evaluation surveys.

3.3 SELECTION OF A PROFESSIONAL NEUTRAL FACILITATOR

* + 1. If an external facilitator will be retained, the City and Contractor shall meet as soon as practicable after award of contract, but in no case later than 30 days after the Notice to Proceed (NTP), to mutually select a facilitator. The City and Contractor shall also schedule the kick-off workshop, determine the workshop site and duration, and agree to other administrative details.
		2. The City, Contractor, and selected facilitator shall execute a third-party facilitator agreement within 30 days of NTP.
		3. The facilitator shall lead the kick-off partnering workshop and other partnering sessions as necessary or required.

3.4 FACILITATOR QUALIFICATIONS AND REQUIREMENTS; Evaluations

* + 1. The facilitator shall be trained in the recognized principles of partnering.
		2. The facilitator shall have the following professional experience and qualifications:
			1. At least 3 years’ experience in partnering facilitation with a demonstrated track record, including public sector construction for a city or other municipal agency; and,
			2. Skill set that may include construction management, negotiations, labor-management mediation, and/or human relations.
		3. The facilitator shall be evaluated by the partnering team: (1) at the end of the kick-off partnering workshop; and (2) at the project close-out partnering session.

3.5 FACILITATED ISSUE RESOLUTION PROCESS

A. In the event that a project team is unable to resolve a construction issue or a potential claim, the team may call a Facilitated Issue Resolution (FIR) session.

B. The FIR session will be held as part of the good faith effort to resolve the construction issue or potential claim. To ensure the project team has sufficient time to plan and hold an FIR session, a maximum of 20 days may be added to the process. following a Notice of Potential Claim (NOPC) being filed, following the City’s written response to the FIR request.

C. The team shall document its intention to use FIR while developing the partnering charter. They will include FIR as the bottom rung of the Issue Resolution Ladder. If no FIR sessions are held, the City and Contractor will follow the traditional NOPC process.

# END OF SECTION